

# Plaintiffs' Exhibit

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09/11/22  
Cash Basis

**NEW DESIGN DENTAL ASSOCIATES**  
**Profit & Loss YTD Comparison**  
January through May 2022

	Jan - May 22	Jan - May 21	\$ Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
GRANT - COVID 19	0.00	10,000.00	-10,000.00
4010 - Refunds	0.00	-207.64	207.64
4100 - Fees			
4102 - Patient Fees	133,140.61	148,447.57	-15,306.96
Total 4100 - Fees	133,140.61	148,447.57	-15,306.96
<b>Total Income</b>	133,140.61	158,239.93	-25,099.32
<b>Gross Profit</b>	133,140.61	158,239.93	-25,099.32
<b>Expense</b>			
<b>Medical Tests</b>			
6020 - Advertising (6020)	51.34	0.00	51.34
6051 - Automobile Expense (6050)	282.20	354.25	-72.05
6130 - Bank Service Charges (6130)	226.53	32.25	194.28
6390 - Dues & Subscriptions (6390)	3,257.49	2,977.29	280.20
6477 - Employee Training ( 6477)	405.00	350.00	55.00
66900 - Reconciliation Discrepancies	0.00	225.00	-225.00
6820 - Insurance (6820)	-264.18	-875.00	610.82
<b>Auto</b>			
Building	0.00	397.49	-397.49
6415 - Malpractice Insurance	1,100.91	1,068.80	32.11
6420 - Work Comp	506.00	508.00	0.00
6820 - Insurance (6820) - Other	340.65	334.79	5.86
	0.00	2,770.16	-2,770.16
Total 6820 - Insurance (6820)	1,949.56	5,079.24	-3,129.68
6910 - Laboratory Fees (6910)	4,073.03	3,260.65	812.38
6930 - Legal & Professional (6930)			
6650 - Accounting	2,200.00	2,900.00	-700.00
6660 - Legal Fees	596.00	1,623.93	-1,027.93
6930 - Legal & Professional (6930) - Other	3,273.66	2,852.50	421.16
Total 6930 - Legal & Professional (6930)	6,069.66	7,376.43	-1,306.77
6950 - Licenses & Permits (6950)	450.00	766.00	-316.00
7070 - Meetings & Seminars (7070)	0.00	84.87	-84.87
7240 - Postage & Delivery (7240)	1,121.79	1,338.34	-216.55
7300 - Refuse Removal (7300)			
Infectious Waste	97.59	31.58	66.01
Total 7300 - Refuse Removal (7300)	97.59	31.58	66.01
7310 - Rent (7310)			
Covid	19,000.00	19,000.00	0.00

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<b>Total 7310 - Rent (7310)</b>	19,000.00	19,000.00	0.00
7350 - Repairs & Maintenance (7350)			
6730 - Computer Repairs	0.00	1,007.87	-1,007.87
7350 - Repairs & Maintenance (7350) - Other	245.00	386.13	-141.13
<b>Total 7350 - Repairs &amp; Maintenance (7350)</b>	245.00	1,394.00	-1,149.00
<b>7440 - Salary &amp; Wages (7440)</b>			
Salary - Employee	40,907.84	43,135.31	-2,227.47
66000 - Payroll Expenses	4,269.99	4,785.94	-515.95
<b>Total 7440 - Salary &amp; Wages (7440)</b>	45,177.83	47,921.25	-2,743.42
<b>7490 - Clinical Supplies (7490)</b>			
COVID SUPPLIES	0.00	1,646.95	-1,646.95
7490 - Clinical Supplies (7490) - Other	6,775.27	8,611.89	-1,836.62
<b>Total 7490 - Clinical Supplies (7490)</b>	6,775.27	10,258.84	-3,483.57
<b>7495 - Office Supplies (7495)</b>			
7560 - Taxes (7560)	5,034.95	4,639.89	395.06
Employer FUTA Tax Expense	108.62	0.00	108.62
6840 - Local	716.46	0.00	716.46
7560 - Taxes (7560) - Other	9,608.36	9,117.95	490.43
<b>Total 7560 - Taxes (7560)</b>	10,433.46	9,117.95	1,315.51
<b>7610 - Telephone (7610)</b>			
Answering Service	543.86	425.90	117.76
Cellular Phones	1,041.45	833.16	208.29
Local Service	190.01	302.32	-112.31
Long Distance	0.00	1,228.99	-1,228.99
7610 - Telephone (7610) - Other	820.02	0.00	820.02
<b>Total 7610 - Telephone (7610)</b>	2,595.14	2,790.37	-195.23
<b>Total Expense</b>	106,981.66	116,123.20	-9,141.54
<b>Net Ordinary Income</b>	26,158.95	42,116.73	-15,957.78
<b>Other Income/Expense</b>			
Other Expense	9,115.35	9,132.45	-17.10
6822 - Health Insurance	-1,000.00	0.00	-1,000.00
6825 - Draw - Jim personal tax paymtns	8,115.35	9,132.45	-1,017.10
<b>Total Other Expense</b>	-8,115.35	-9,132.45	1,017.10
<b>Net Other Income</b>			

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Net Income	18,043.60	32,984.28	-14,940.68